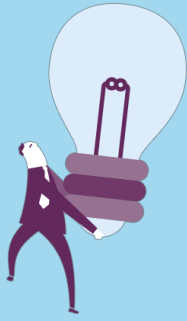


# NETWORK SERVICES 2



# NETWORK SERVICES 3

## HOW HAS THE FRAMEWORK PROGRESSED?



### What is Network Services?

The Network Services framework provides public sector buyers with access to networks and telecommunications services. This includes cloud services, audio and video conferencing, radio and satellite networking.



### Why make changes?

Frameworks are constantly evolving. Crown Commercial Service tend to conduct a series of pre-market engagement sessions for suppliers and buyers to come together when a new framework or iteration of a framework is on its way. There will always be room for improvement!



### What are the main differences?

The changes CCS has made follow a number of detailed engagement sessions with Innopsis. A lot of the scope is similar, as it is still the same Network Services framework - but with improvements!

#### NS2

Had 13 Lots for WAN, LAN, various telephony services, mobile data services, conferencing, and unified communications.

Maximum call off length of 5 years with an optional extension of up to 2 years. It allowed up to 10 years for particular services!

Suppliers were asked to meet specific financial, technical and competency criteria to get listed.



#### NS3

Has 4 Lots covering:

- WAN Inter-site connectivity
- LAN intra-site connectivity
- Emerging Technologies
- Unified Communications

Mobile Voice and Data has been removed to become its own framework.

Maximum call off length of 3 years with an optional extension of one year

On top of the financial, technical and competency criteria, we will likely see social value scored in applications.

## FIND OUT HOW WE CAN HELP YOU GET LISTED ON NETWORK SERVICES 3

Book a free consultation today and let's talk about how we can help you win public sector business!

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